

# The Coherence Principle

## Theory

The coherence principle (also called *seductive details*<sup>1)</sup> effect) claims that extraneous material that may be interesting or motivating but is irrelevant for learning objectives generally wastes learning resources and **hinders learning of important material**. This assumption is grounded in the fact that human cognitive resources are limited. Still, [cognitive load theory](#) predicts this effect will only occur if the cognitive load imposed by important learning material is high enough.<sup>2)</sup>

## Practice

Seductive details can appear in virtually any format, but most often as text.

## Research status

A number of studies on the effect of seductive details have demonstrated:

- **negative effects** on learning of important material<sup>3)</sup>
- **lack of negative effects** on learning of important material.<sup>4)</sup>

Surprisingly, a recent study even found an large **increase in learning** due to seductive details.<sup>5)</sup> Possible explanations offered for this phenomenon are:

- low cognitive load imposed by instructional material (**free cognitive resources**) in combination with
  - increase in **motivation** and cognitive engagement caused by interesting seductive details
  - **enhanced mental model** due to additional information which was successfully processed

1)

Garner, Ruth, Mark G. Gillingham, and C. Stephen White. Effects of 'Seductive Details' on Macroprocessing and Microprocessing in Adults and Children. *Cognition and Instruction* 6, no. 1: 41. 1989.

2) , 5)

Park, Babette, Roxana Moreno, Tina Seufert, and Roland Brünken. Does cognitive load moderate the seductive details effect? A multimedia study. *Computers in Human Behavior* 27, no. 1: 5-10. January 2011.

3) , 4)

For details see: Park, Babette, Roxana Moreno, Tina Seufert, and Roland Brünken. Does cognitive load moderate the seductive details effect? A multimedia study. *Computers in Human Behavior* 27, no. 1: 5-10. January 2011.

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